

Financial Fact Sheet

NASDAQ: PACW | \$47.65 (09/28/18)



3rd Quarter 2018 at a Glance

\$116.3M

Net
Income

\$16.9B

Total Average
Loans

\$18.2B

Total Average
Deposits

\$24.4B

Total Average
Assets

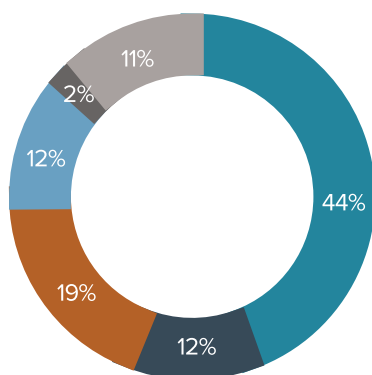
\$4.7B

Total Average
Shareholders' Equity

Fiscal Period Comparison

| Fiscal Period | EPS Diluted | Net Income (Millions) | Average Loans (Billions) | Average Deposits (Billions) | Average Assets (Billions) | Return on Average Tangible Equity |
|---------------|-------------|-----------------------|--------------------------|-----------------------------|---------------------------|-----------------------------------|
| YTD Q3'18 | \$2.79 | \$350.3 | \$16.7 | \$18.2 | \$24.1 | 21.22% |
| 2017 | \$2.91 | \$357.8 | \$16.0 | \$17.0 | \$22.6 | 15.15% |
| 2016 | \$2.90 | \$352.2 | \$14.6 | \$15.6 | \$21.2 | 15.52% |
| 2015 | \$2.79 | \$299.6 | \$12.6 | \$13.1 | \$17.6 | 15.76% |
| 2014 | \$1.92 | \$168.9 | \$9.4 | \$9.9 | \$13.3 | 11.88% |
| 2013 | \$1.08 | \$45.1 | \$4.0 | \$5.1 | \$6.1 | 8.25% |

Loan & Lease Portfolio



| | |
|----------------------|-----------|
| Real Estate Mortgage | \$ 7,679M |
| Asset-based | \$ 3,222M |
| Venture Capital | \$ 2,032M |
| Construction & Land | \$ 2,001M |
| Consumer | \$ 398M |
| Other Commercial | \$ 1,898M |

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Period-End Balances (\$B)

Assets



Deposits



Loans and Leases



Securities



Executive Management Team

Matthew P. Wagner

President & CEO, PacWest Bancorp
& Pacific Western Bank

Christopher D. Blake

EVP, President & CEO,
Community Banking Division

Laird M. Boulden

EVP, President,
National Lending Division

Mark A. Christian

EVP, Operations &
Systems

Bryan Corsini

EVP, Chief Credit
Officer

Donald D. Destino

EVP, Corporate Development
& Investor Relations

Stanley Ivie

EVP, Chief Risk
Officer

Kori L. Ogrosky

EVP, General Counsel
& Corporate Secretary

Bart R. Olson

EVP, Chief Accounting
Officer

James J. Pieczynski

EVP & Vice Chairman, PacWest Bancorp
& Pacific Western Bank

Patrick J. Rusnak

EVP, Chief Financial
Officer

Frank Tower

EVP, President,
Venture Banking Division

About PacWest Bancorp

PacWest Bancorp ("PacWest") is a bank holding company with over \$24 billion in assets with one wholly-owned banking subsidiary, Pacific Western Bank (the "Bank"). The Bank has 74 full-service branches located throughout the state of California and one branch in Durham, North Carolina. Our Community Banking group provides lending and comprehensive deposit and treasury management services to small and medium-sized businesses conducted primarily through our California-based branch offices. We offer additional products and services through our National Lending and Venture Banking groups. National Lending provides asset-based, equipment, real estate and security cash flow loans and treasury management services to established middle market businesses on a national basis. Venture Banking offers a comprehensive suite of financial services focused on entrepreneurial businesses and their venture capital and private equity investors, with offices located in key innovative hubs across the United States.

Investor Relations Contact

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Learn More About Us

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