

Financial Fact Sheet

NASDAQ: PACW | \$47.65 (09/28/18)



3rd Quarter 2018 at a Glance

\$116.3M

Net
Income

\$16.9B

Total Average
Loans

\$18.2B

Total Average
Deposits

\$24.4B

Total Average
Assets

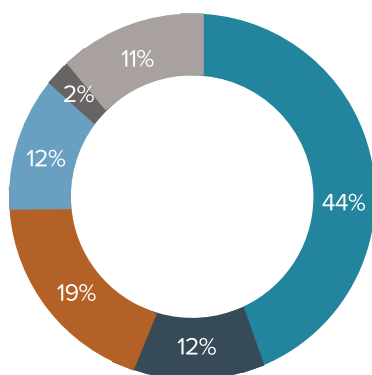
\$4.7B

Total Average
Shareholders' Equity

Fiscal Period Comparison

Fiscal Period	EPS Diluted	Net Income (Millions)	Average Loans (Billions)	Average Deposits (Billions)	Average Assets (Billions)	Return on Average Tangible Equity
YTD Q3'18	\$2.79	\$350.3	\$16.7	\$18.2	\$24.1	21.22%
2017	\$2.91	\$357.8	\$16.0	\$17.0	\$22.6	15.15%
2016	\$2.90	\$352.2	\$14.6	\$15.6	\$21.2	15.52%
2015	\$2.79	\$299.6	\$12.6	\$13.1	\$17.6	15.76%
2014	\$1.92	\$168.9	\$9.4	\$9.9	\$13.3	11.88%
2013	\$1.08	\$45.1	\$4.0	\$5.1	\$6.1	8.25%

Loan & Lease Portfolio



Real Estate Mortgage	\$ 7,679M
Asset-based	\$ 3,222M
Venture Capital	\$ 2,032M
Construction & Land	\$ 2,001M
Consumer	\$ 398M
Other Commercial	\$ 1,898M

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Period-End Balances (\$B)

Assets



Deposits



Loans and Leases



Securities



Executive Management Team

Matthew P. Wagner
President & CEO, PacWest Bancorp
& Pacific Western Bank

Christopher D. Blake
EVP, Director
Human Resources

Laird M. Boulden
EVP, President,
CapitalSource

Mark A. Christian
EVP, Operations &
Systems

Bryan Corsini
EVP, Chief Credit
Officer

Donald D. Destino
EVP, Corporate Development
& Investor Relations

Stanley Ivie
EVP, Chief Risk
Officer

Kori L. Ogrosky
EVP, General Counsel
& Corporate Secretary

Bart R. Olson
EVP, Chief Accounting
Officer

James J. Pieczynski
EVP & Vice Chairman, PacWest Bancorp
& Pacific Western Bank

Patrick J. Rusnak
EVP, Chief Financial
Officer

Frank Tower
EVP & President,
Square 1 Bank

About PacWest Bancorp

PacWest Bancorp ("PacWest") is a bank holding company with over \$24 billion in assets with one wholly-owned banking subsidiary, Pacific Western Bank (the "Bank"). The Bank has 74 full-service branches located throughout the state of California and one branch in Durham, North Carolina. Our Community Banking group provides lending and comprehensive deposit and treasury management services to small and medium-sized businesses conducted primarily through our California-based branch offices. We offer additional products and services through our National Lending and Venture Banking groups. National Lending provides asset-based, equipment, real estate and security cash flow loans and treasury management services to established middle market businesses on a national basis. Venture Banking offers a comprehensive suite of financial services focused on entrepreneurial businesses and their venture capital and private equity investors, with offices located in key innovative hubs across the United States.

Investor Relations Contact

Donald D. Destino | ddestino@pacwestbancorp.com | 310.887.8521

Learn More About Us

pacwestbancorp.com | pacificwesternbank.com | capitalsource.com | square1bank.com